CAAFI Readiness Tools

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On behalf of the CAAFI Administrative Leadership Team

CAAFI Biennial General Meeting 2018

December 6, 2018

Communication / evaluation tools are a key CAAFI Priority

* Implement Frameworks & Share Best Practices – CAAFI will continue to develop tools to evaluate the technical readiness of feedstocks and fuels, and commercial readiness of producers to identify prime targets of opportunity for sustainable near term supply.

-- CAAFI 2018 Look Ahead, Goals and Priorities (1/12/18)



What are CAAFI's Readiness Tools?

Adaptation of Technology Readiness Level to AJF-specific needs.

- * Fuel Readiness Level technical and commercial maturity of AJF production processes.
- * Feedstock Readiness Level technical and commercial maturity of feedstocks compatible with AJF production processes.
- * Environmental Progression which sustainability evaluations should be performed and when during feedstock/process maturation.
- * Commercial Engagement Readiness focus on facilitating interaction of commercially maturing entities with airlines.

Feedstock Readiness Level (FSRL)

- Response to R&D team need.
- * Developed jointly by USDA/CAAFI (FAA/Volpe) at CAAFI's request (2012).
- * Revised into checklist format under Farm2Fly 2.0 initiative (2014).

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FEEDSTOCK READINESS LEVEL (FSRL) TOOL

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FSRL Mirrors Development Phases

Level	Description	FSRL Component Tollgate Criteria
1	Basic Principles	Droliminary Evaluation
2	Concept Formulated	Preliminary Evaluation
3	Proof of Concept	
4	Preliminary Technical Evaluation	Experimental Testing
5	Production System Validation	Production System Validation
6	Full-Scale Production Initiation	
7	Feedstock Availability	
8	Commercial- ization	Commercial Deployment
9	Production Capability Established	

FSRL Tool Components

		Feed	dstock Read Comp	Fuel Readiness Level (FRL)		
Feedstock Readiness Level #	FSRL Description	(1) PROD	(2) MARK	(3) POLY	(4) LINK	Conversion Process



FSRL uses FSRL described by four readiness components: Fuel Reac readiness (1) Production; (2) Market; (3) Policy; and (4) Linkage

FSRL tool modeled after and designed to complement the CAAFI Fuel Readiness Level (FRL) tool.

FSRL developed jointly by USDA/CAAFI (FAA/Volpe) at CAAFI's request



FSRL Checklist Structure

- * Instructions Sheet
- * Evaluation Overview
- * FSRL Checklist for Dedicated Crops and Woody Species
- * FSRL Checklist for Agricultural and Forest Residues
- Summary Table



FSRL Checklist

- Specific to feedstock, conversion process, region
- * Two checklist versions
 - Dedicated crops and woody species
 - * Agricultural and forest residues
- Summary table
 - Includes current and anticipated FSRL status
 - Provides opportunity to describe rationale for rating for each component





FSRL Repository

Goals:

- Benchmark feedstock readiness status.
- Clarify risks and barriers to feedstock development and availability.
- Provide a risk management tool for evaluating individual feedstocks.
- Comparison with FRL to identify R&D gaps.

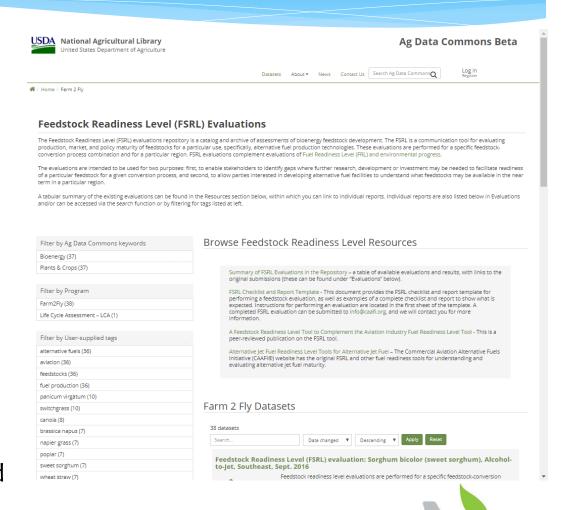
Potential users:

- Policy makers and R&D funding organizations identifying gaps that require additional R&D funding or incentives;
- Fuel purchasers (e.g., airlines) looking to evaluate proposals for fuel procurement;
- Fuel producers looking to identify feedstock options.
- * Resides on USDA National Ag Library Ag Data Commonshttps://data.nal.usda.gov/farm-2-fly



FSRL Repository

- * Includes:
 - Checklist and Report Template
 - Summary table of FSRL evaluations in repository.
 - Link to publication.
 - Full FSRL evaluations.
- USDA Biomass Research
 Center researchers provided
 initial evaluations.
- * Additional evaluations have been submitted by feedstock producers, CAP grant PIs, and others.



Current evaluations

* Oilseeds

Feedstock	Scientific name	Region
Carinata	Brassica carinata	Northwest
Canola	Brassica napus	Southeast,
		Northwest
Industrial rapeseed	Brassica napus	Northwest
Camelina	Camelina sativa	Northwest
Pongamia	Millettia pinnata	Southeast

* Sugars

Feedstock	Scientific name	Region
Energy cane/	Saccharum officinarum	South,
Sugar cane		Southeast,
		Hawaii
Energy beet	Beta vulgaris	Southeast
Sweet sorghum	Sorghum bicolor	Southeast

* Lignocellulosics

Feedstock	Scientific name	Region
Big bluestem	Andropogon gerardii	Central East
Eucalyptus	Eucalyptus grandis	Hawaii
Juniper	Juniperus spp.	Northwest
Giant miscanthus	Miscanthus x giganteus	Southeast
Switchgrass	Panicum virgatum	Central East,
		Northwest,
		Southeast
Herbaceous	P. virgatum, A. gerardii,	Central East
Perennial Grasses	Sorghastrum nutans	
Napiergrass	Pennisetum purpureum	Southeast
	Pennisetum purpureum x	
Banagrass	glaucum	Hawaii
Poplar	Populus spp.	Northwest
Sweet sorghum	Sorghum bicolor	Central East
Wheatgrass	Thinopyrum intermedium	Northwest
Wheat straw	Triticum aestivum	Central East,
		Northwest
Corn stover	Zea mays	Central East
Corn stover	Zea mays	Central East



Request for Evaluations

Please contact us if you would like help performing or sharing an evaluation:

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Volpe National Transportation Systems Center
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CAAFI Readiness Level Frameworks

- * Pathway to SAJF
- Feedstock (FSRL)
- * Technology (FRL)
- Guidance for Selling Alternative Fuels to Airlines
- * Environmental Progression



13 December 2018 1

Commercial Engagement Readiness Level New CAAFI Readiness Level Framework

* What:

* Creation of a mechanism to enable a structured means of assisting, reviewing & measuring progress of potential producers by CAAFI Business Team and cognizant airlines' members via a Commercialization Council (CC)

* Why:

- * The industry has suffered some false starts, and we want to avoid those going forward
 - * Industry is interested in clearly communicating expectations, and ensuring producer has a viable commercialization plan
- * As opportunities now expand, this approach lowers workload of producer, buyer, and supporting entities by reducing/eliminating redundancy
- * When:
 - * 1Q'19 rollout
- * How:
 - * CAAFI Business Team works with producers mutually voluntary process
 - * Biannual Commercialization Committee meetings virtual or in-person, where progress would be reviewed/reported using a standard agenda

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Risk assessment demands of airlines to enable any serious engagement

"Eight Buckets of Risk" – from Guidance document

- 1. Construction what is cost and time to complete?
- 2. Technology what if the technology does not work, or fails to yield the promised production?
- 3. Feedstock will it be available at any cost, let alone at the presumed cost?
- 4. Policy if the project's viability depends on government policy/assistance, will that policy remain constant throughout the facility's economic life?
- 5. Financial how will the economic assumptions (e.g., cost of debt and equity, cost of production, selling price of all of the fuel products) been realized?
 - * How is the producer thinking about achieving petroleum parity
- 6. Engineering is the engineering and design of the plant appropriate?
- 7. Management what experience does management have and what happens if it proves inadequate for the task?
- 8. Scalability is the project able to scale up and generate meaningful quantities of fuel and co-products?

13 December 2018

Commercial Engagement Readiness Level New CAAFI Readiness Level Framework

Three phases

Preparatory work for introduction to airlines

- * Addressing "bucket of risk" from Airline Guidance document
- Assist in preparation for successful first meetings
- * Hold joint Committee meeting for joint airline presentation

Execution of engagement by/with individual airlines

- Producer sufficiently defines business case elements as required by airlines to begin to develop offtake agreements
- Producer and airlines agree to enter into detailed offtake

Commercialization progress tracking

- Monitoring of Commercialization Activity in Progress
- * Helping to close gaps
- Identifying when additional/expanded offtakes might be warrranted

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Commercial Engagement Readiness Level New CAAFI Readiness Level Framework

Readiness Levels

- 1. Pre-engagement (R&D, Cert/Qual, ALT, airline) with interests confirmed
- 2. Initiation of Framework collaboration
- 3. Preparation for airline engagement
- 4. Committee Engagement, presentation, feedback
- 5. Individual airline follow-up progress on buckets
- 6. Transition to direct negotiation & execution of offtake

Exit Criteria

- Producer agrees to CERL Framework
- 2. Buckets-of-Risk strategy identified
- 3. FRL 5, FSRL 3, CC agreement on progress
- 4. Presentation to CC, feedback provided
- 5. Producer and airline agree to progress to formal documentation
- 6. First airline offtake agreement executed

- 7. Commercialization in progress
- Groundbreaking
- Routine commercial production established

- 7. Financial Close
- 8. Construction complete
- 9. Offtake and use communicated

13 December 2018 5

More detail to follow

CAAFI will:

- * Convene Commercialization Council in Q1
 - Define agreed overall approach
 - Agree Entry, Work Elements, and Exit criteria
 - * Operating mechanics, ground-rules, operating rhythm
- * Publish framework
- Perform initial industry assessment and agree on candidate evaluation order
- Contact selected producers for detailed engagement
- * Execute process



CAAFI.org Website Tour

December 6, 2018



Peter Herzig
CAAFI / Volpe / U.S. DOT

What's available?



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NEWS 7

Featured Program: Farm 2 Fly 2.0 Feedstock Readiness Level Repository

This joint initiative between USDA, US Department of Transportation, Department of Energy, and the aviation industry focuses on assessing and maturing feedstocks and developing supply chains for alternative jet fuel production.

The Farm to Fly 2.0 (F2F2) Feedstock Readiness page is live on the National Agricultural Library page. We would welcome evaluations from CAAFI members.

5 6 7 8

Quick Links

CRC Aviation Fuel Properties Handbook

IATA Aviation Fuel Supply Model Agreement

CAAFI D4054 User's Guide

CAAFI Environmental Readiness

FAA's Alternative Jet Fuel R&D page

Guidance for Selling Alternative Fuels to Airlines

Fuel Readiness Tool

Recent News

Mass production of alternative jet fuel and biodiesel from algae and waste oil to begin in Japan

Business Aviation Organizations Reaffirm Commitment to Sustainable Alternative Jet Fuel

Phillips 66 and Renewable Energy Group Announce Plans for West Coast Renewable Diesel Facility

SAS and 10 other Nordic-based companies commit to AJF use as part of aligning their business strategies with the UN Sustainable Development Goals

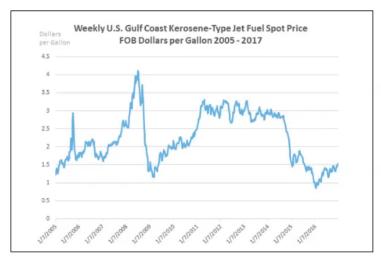


6 December 2018 2



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Enabling significant SAJF supply should help address the extreme price fluctuations of crude and jet fuel that have proven detrimental to the industry.

Previous 1 2 3 4 5 6 7 8 Next



Quick Links

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World Energy Paramount announces decision to invest in expanding renewable fuel production capacity more than six times current production levels

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Thank you!

We welcome your input as we are continually updating the website

Contact: Peter.Herzig@dot.gov





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